

Contact: Deborah Hutchison
Strategic Management
dhutchison@strategicm.com
Phone (904) 342-3936

5911 Kingstowne Village
Parkway
Suite 210
Alexandria, VA 22315
Phone (703) 683-9600
Fax (703) 836-5255



Press Release

Strategic Management partners with Wolters Kluwer Law & Business MediRegs team to provide on-demand screening against Federal and State sanction databases.

Alexandria, Va, October XX, 2010: Strategic Management Services, LLC, a leading management consulting firm focusing on high-quality compliance and ethical solutions in the commercial, government and health care business sectors, has partnered with MediRegs to deliver the next generation of self-managed sanction and exclusions checking tools. Strategic Management developed Sanction Screening Services (S³) to address the need for reliable and cost-effective sanction screening. MediRegs, a leading provider of compliance and risk management, reimbursement and workflow solutions for the health care industry, is part of Wolters Kluwer Law & Business.

“We believe in passing the benefits to our customers of advances in technology that simplify and bring down the costs of sanction screening,” said Richard Kusserow, SMS CEO. “This is accomplished by a fixed fee approach that permits unlimited searching as often as needed or desired. Users can also define which and how many databases they wish to use. S³ is offered as a ‘buffet’ by which users can select what data they need to use. Customers are able to decide who and how many users they will authorize to use the service.”

“S³ offers verification tools to help determine whether ‘hits’ are identifiable to individuals or entities with whom an organization is or may become affiliated. Additional assistance is also available from staff experts,” Kusserow added. “All in all, we believe this will go a long way to ease the burden of increased screening requirements and standards.”

S3 protects organizations by providing a robust, convenient and cost-effective web-based tool to screen sanctioned, excluded and high-risk individuals and entities against a variety of federal and state databases. S3 includes:

- Real-time, 24/7 on-demand individual and batch screening against federal and state government databases;
- Unique filtering algorithms for individual and entity screening;
- Flexible architecture, including user-friendly handling mechanisms and real-time reports;
- Downloadable and filterable screening results;
- Security and privacy of sensitive information by allowing users to control results and ensuring results are not accessible to any third party;
- A convenient, self-service platform;
- Access to customer support staffed with compliance experts and practitioners; and
- Flat fee pricing-no transaction charges.

Federal and state databases covered under S³ include:

- OIG List of Excluded Individuals and Entities (LEIE);
- GSA Excluded Parties List System (EPLS);
- Unique Provider Identification Number Database (UPIN);
- National Provider Identifier Database (NPI);
- Office of Foreign Assets Control (OFAC);
- Specially Designated Nationals List (SDN); and
- State Databases: New York, Pennsylvania, South Carolina, Texas, New Jersey with more to come.

“Health care organizations that hire, contract with or accept referrals from excluded individuals or entities risk severe penalties for each item or service furnished by the excluded individual or entity that is listed on a claim submitted for Federal program reimbursement,” said MediRegs General Manager Steve Lefar. “With increased penalties, more stringent and frequent requirements to run checks, and enforcement initiatives under way to ensure compliance with sanction screening, it’s more important than ever to conduct regular screening of employees, contractors and vendors against the federal and state exclusion databases.”

For More Information

For more information on S³, visit www.sanctionscreening.com.

About Strategic Management

Strategic Management Services, LLC (SMS) is a premier leader in the health care industry providing regulatory and corporate compliance risk management services with a focus on ethics and corporate integrity. Founded in 1992 by Richard P. Kusserow, former DHS Inspector General, SMS specializes in health care compliance management and consulting services. Since its founding, clients of the firm have included over 2500 organizations and entities in every sector of health care. SMS brings an unparalleled depth of knowledge and experience to the compliance risk issues facing health care organizations. More information on the firm can be found at www.strategiccm.com or by contacting Richard Kusserow at 1-703-683-9600.

About Wolters Kluwer Law & Business

Wolters Kluwer Law & Business is a leading provider of research products and software solutions in key specialty areas for legal and business professionals, as well as casebooks and study aids for law students. Its major product lines include Aspen Publishers, CCH, Kluwer Law International and Loislaw. Its markets include law firms, law schools, corporate counsel, health care organizations, and professionals requiring legal and compliance information. Wolters Kluwer Law & Business, a unit of Wolters Kluwer, is based in New York City and Riverwoods, Ill. Wolters Kluwer is a market-leading global information services company.